

**COLLABORATION AGREEMENT BETWEEN  
UNIVERSITY OF GENOA  
AND ESCOLA EUROPEA - INTERMODAL TRANSPORT**

This agreement is made between

The University of Genoa, represented by Prof. Alberto Quagli, in his capacity as Director of the Department of Economics - School of Social Sciences - University of Genoa,

Fiscal code/VAT number University/Department: 00754150100

Head office: Genova, Via Vivaldi 5

Director: Prof. Alberto Quagli

Date of birth: 24/08/1964

place of birth: Pontedera (PI)

C.F.: QGLLRT64M24G843I

and

The Escola Europea - Intermodal Transport, represented by Eduard Rodés , in his capacity as

Fiscal code/VAT number 64330855V

Head Office: Barcelona, Moll de Barcelona – Terminal Drassanes, Placeta de l’Areté, 1

Director: Eduard Rodés

Date of birth: 1/2/1957

place of birth: Barcelona

C.F.: 37729163D

The parties hereto agree as follows:

## WHEREAS

1. The Escola Europea - Intermodal Transport (previously named Escola Europea de Short Sea Shipping) is a European Economic Interest Grouping (EEIG) constituted on 29th September 2006 by Barcelona Port Authority together with the Ports of Rome, Genoa, Palermo and Grandi Navi Veloci and Grimaldi Group private companies. The purpose of Escola Europea - Intermodal Transport is to be a European school, which organizes courses, seminars and other activities related to intermodal logistics and transport.
2. The University of Genoa is aware of the importance of railway-maritime intermodality and the motorways of the sea when developing new ways of freight transport, mainly related to higher security, lower costs, better sustainability and lower environmental impact.
3. The University of Genoa and the Escola Europea - Intermodal Transport agree in the interest of fostering training in such branches in order to promote professional development of such alternatives.
4. The University of Genoa and the Escola Europea - Intermodal Transport coincide with the EU's concern on the growing saturation of road networks and the increment of CO<sub>2</sub>e emissions, and therefore acknowledge the need to promote sustainable and intermodal freight transport. This can be achieved through the creation of maritime and railway services which will relieve the road network of increasing truck traffic.

The implementation and use of updated intermodal transport solutions requires a cultural change which would result in the users' trust in the new paradigm/offer. There is a lack of well-informed operators and users on the advantages of short sea shipping and maritime-railway services.

5. Therefore, the University of Genoa in the framework of its Master in Maritime and Port Economics and Management is willing to promote the Escola Europea - Intermodal Transport training courses as a part of its syllabus, accounting for 3 ECTS.

The Escola Europea - Intermodal Transport courses offer training in intermodal transport and focus on the advantages and cost-saving solutions of the motorways of the sea, railway services as well as offering training in import/export operations. They also provide information about different short sea shipping lines in service and explain the basic elements that need to be considered when planning new connections of such transport means. They bring together students and professionals closer to the real-life operations and build bridges between people linked to such services.

6. With the aim of designing mutual collaboration, the University of Genoa and the Escola Europea - Intermodal Transport agree as follows:

## TERMS AND CONDITIONS

### **FIRST - Objectives**

The University of Genoa and the Escola Europea - Intermodal Transport collaborate to bring into practice the following objectives:

- a) To offer practical training to students of Master in Maritime and Port Economics and Management, who are going to decide and manage future operations in which rail-maritime intermodality and the motorways of the sea could prove to be time-, service- and cost-effective alternatives.
- b) To increase awareness and disseminate information about the EU transport policy, promoting railway transport and the motorways of the sea.

### **SECOND - University of Genoa responsibilities**

- a) The University of Genoa shall appoint a representative for all communications and coordination of courses with Escola Europea - Intermodal Transport.
- b) The University of Genoa shall disseminate among its students all advantages of intermodality, railway transport and/or motorways of the sea.
- c) The University of Genoa, together with Escola Europea - Intermodal Transport, only in the case that a sufficient number of students voluntarily decide to attend the course, can schedule a Escola Europea - Intermodal Transport course before July each academic year and on the dates agreed between both parties.
- d) The University of Genoa shall display Escola Europea - Intermodal Transport's logo on its website and in the bachelor's promotional documentation.

### **THIRD – ESCOLA EUROPEA - INTERMODAL TRANSPORT responsibilities**

- a) The Escola Europea - Intermodal Transport shall appoint a representative to maintain operational relations with the University of Genoa and to coordinate the courses.
- b) The Escola Europea - Intermodal Transport will display the logo of the University of Genoa on its website and in the courses' documentation.
- c) The Escola Europea - Intermodal Transport will be in charge of managing registrations, giving duly information to students as well as providing them with printed course documents, digital versions and a diploma if successfully completed the course.
- d) The Escola Europea - Intermodal Transport shall provide the University of Genoa with a complete quality analysis and statistics of the courses attended by its students, based on surveys filled out by the University of Genoa students at the end of each course.

### **FOURTH – terms**

This agreement is effective as of the academic year 2023/2024 (and remains in force for 7 academic years)..

In acknowledgment of this, the parties involved have electronically signed two copies of this document, with each copy being deemed as an authentic original.

Prof. Alberto Quagli

Eduard Rodés

University of Genoa - Department of Economic

Escola Europea - Intermodal Transport

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Date